

APRIL 2025

NEEDS ANALYSIS WORKSHOP

EMPOWER SMALL AND MEDIUM ENTERPRISES

INFOGRAPHICS



The OCCTET project is funded by the European Union under Grant Agreement 101190574. The European Commission's support for the production of this publication does not constitute an endorsement of the contents, which reflect the views only of the authors, and the Commission cannot be held responsible for any use which may be made of the information contained therein.

NEEDS ANALYSIS WORKSHOP



TABLE OF CONTENTS

| OCCTET at a Glance | 3 |
|--|----|
| OCCTET Partners | 4 |
| Understanding SMEs' Needs for Compliance | 5 |
| Section #1 - Results | 6 |
| Section #2 - Results | 8 |
| Section #3 - Results | 11 |





OCCTET AT A GLANCE



Total Budget allocated by the European Cybersecurity Competence Centre

Project ID: 101190474

Call: DIGITAL-ECCC-2024-DEPLOY-CYBER-06

Duration: 24 months

Start date: November 2024

Keywords:

- Cybersecurity
- Open Source Software
- CRA Compliance Automation



Copyright (c) Eclipse Foundation AISBL and contributors. Made available under CC-BY-SA 4.0 International.

The OCCTET Consortium brings together a diverse group of experts, organisations, and industry leaders committed to supporting SMEs and open-source communities in navigating cybersecurity compliance. With a strong focus on the Cyber Resilience Act (CRA), we are developing a comprehensive toollkit to provide practical, accessible, and effective solutions for meeting regulatory requirements.

By combining technical expertise, policy insights, and industry engagement, we aim to bridge the gap between regulation and implementation, making sure that businesses of all sizes can strenghten their cybersecurity measures without unnecessary burdens.



UNDERSTANDING SME NEEDS FOR COMPLIANCE

Why do we need a Needs Analysis workshop?



The OCCTET Needs Analysis Workshop was designed to gather essential insights from SMEs and open--source communities to better understand their challenges in meeting the Cyber Resilience Act requirements. Compliance with cybersecurity regulations can be complex, and OCCTET is committed to providing practical, accessible solutions that simplify this process. By engaging directly with stakeholders, we ensure that our toolkit is tailored to real-world helping **businesses** needs. strengthen their cybersecurity posture while avoiding unnecessary burdens.



Q1: What kind of products with digital elements do you develop?

Q1. Word Cloud composed by the participants' inputs



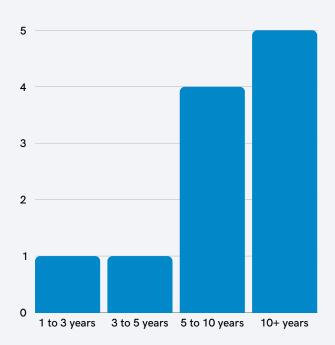


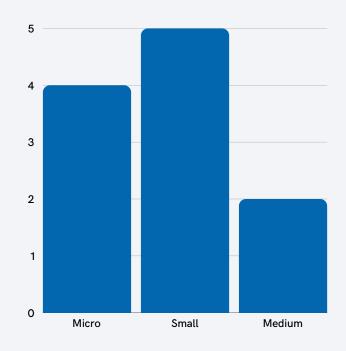
POLLS

POLL #1: "HOW LONG HAS YOUR SME BEEN IN BUSINESS?" POLL #2: "WHAT IS THE SIZE OF YOUR SME?"

Poll #1: "How long has your SME been in business?"

Poll #2: "What is the size of your SME?"





The data analysed in this document is the result of a public consultation with 40 participants, including SMEs and other entities interested in the project

OCCTET.EU | PAGE 7



Q3: "What is the biggest challenge in achieving CRA Compliance?"

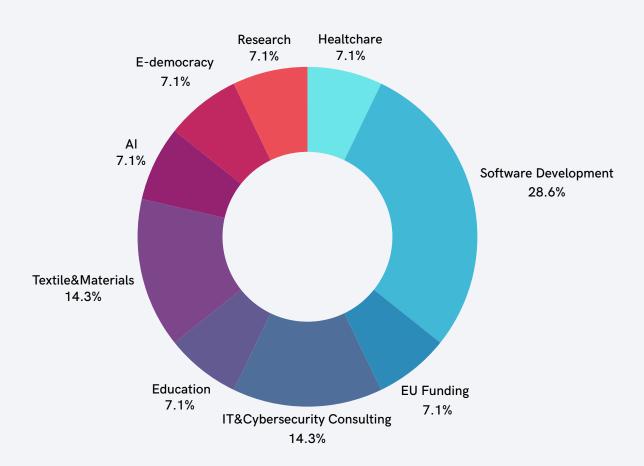
Q3. Word Cloud composed by the participants' inputs





Q4: "Which industry do you operate in?"

Q4. Pie Chart composed by the participants' inputs





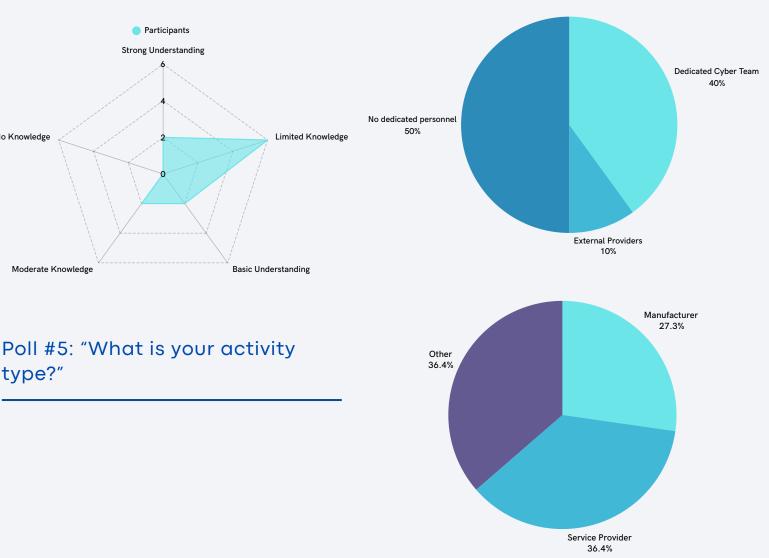
POLL #3: "HOW FAMILIAR ARE YOU WITH THE CRA?" POLL #4: "HOW IS CYBERSECURITY MANAGED IN YOUR ORGANISATION?" POLL #5: "WHAT IS YOUR ACTIVITY TYPE?"

Poll #3: "How familiar are you with the CRA?"

Participants Strong Understanding No Knowledge Moderate Knowledge **Basic Understanding**

type?"

Poll #4: "How is cybersecurity managed in your organisation?"



The data analysed in this document is the result of a public consultation with 40 participants, including SMEs and other entities interested in the project

OCCTET.EU | PAGE 10

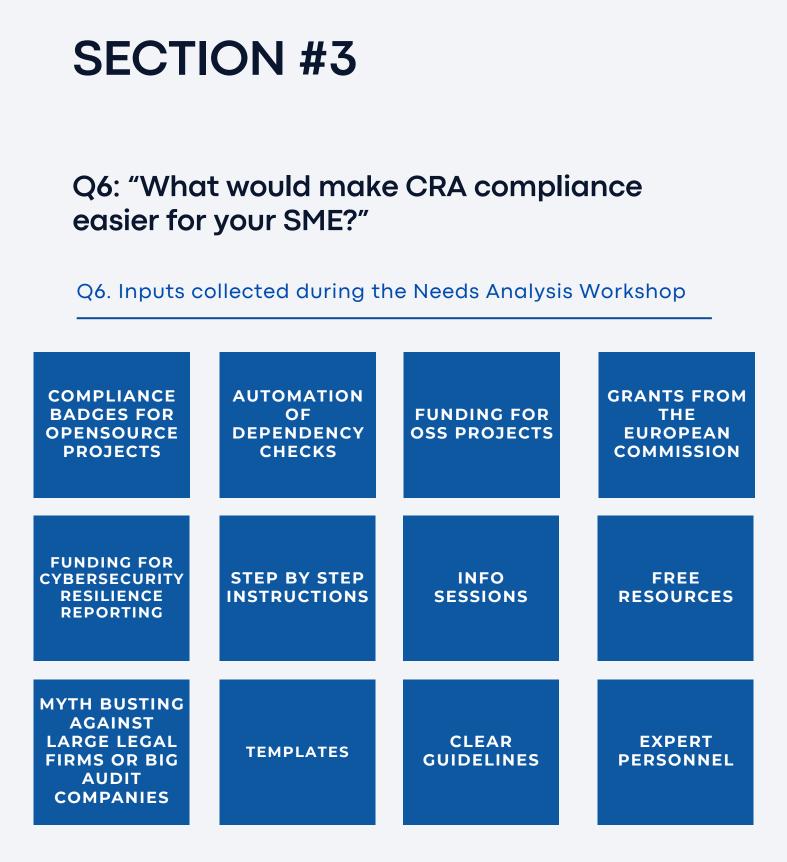


Q5: "What features would help you the most in a CRA compliance toolkit?"

Q5. Inputs collected during the Needs Analysis Workshop

| AUTOMATION OF DEPENDENCY CHECKS | INTEGRATION IN BUILD TOOLS | STEP BY STEP INSTRUCTIONS | SECURITY TEST |
|--|----------------------------------|---|---|
| INTEGRATION IN TOOLCHAINS | GUIDED MANUALS | INTEGRATION OF OCCTET TOOLS WITHIN SME SUPPLY CHAIN | SUPPORT FOR DIFFERENT ARCHITECTUR E MODELS |
| INTEGRATION IN GITLAB | TRANSPARENCY | CLEAR USER INTERFACE | ADAPTABILITY |











POLL #6: WOULD YOU BE INTERESTED IN TESTING THE OCCTET TOOLKIT?

Poll #6: "Would you be interested in testing the OCCTET toolkit?"







APRIL 2025

QUESTIONS? CONTACT US!

To learn more about OCCTET.eu, feel free to reach out at: **d.iaccarino@digitalsme.eu**



The OCCTET project is funded by the European Union under Grant Agreement 101190574. The European Commission's support for the production of this publication does not constitute an endorsement of the contents, which reflect the views only of the authors, and the Commission cannot be held responsible for any use which may be made of the information contained therein.